Performance/Outcomes Funding Formula:
Since its implementation, UNM has grown in every metric of the outcomes and performance-based funding formula. UNM strongly supports maintaining the current metrics and calculations of the formula to allow time for the state to properly assess its effectiveness.

Additionally, UNM supports sustaining or increasing the current 13 percent share of general fund appropriations for higher education.

Medical School I&G: UNM medical school faculty have 16 percent of their compensation paid from state appropriations. We therefore ask the state to fund 16 percent or $1,056,300 of the $6.602 million needed to get faculty salaries between the 25th and 50th percentile of AAMC public medical schools.

Legislative Lottery Scholarship: UNM supports solvency of the lottery scholarship fund that is equitable for all students. We also support the student initiative to extend the liquor excise tax for the lottery scholarship fund.

Compensation Package: The last substantial appropriated compensation increase for faculty and staff occurred in FY08, with only two small increases in the eight years since. Both were funded at the General Fund share for I&G, which is only 80 percent of the actual cost of providing a pay raise. Additional funding is needed to offset years of no pay increases coupled with rising healthcare costs and retirement contributions. UNM supports a compensation package that recognizes the hard work and dedication of faculty and staff, and we also support revising the formula used to calculate their compensation.

It is also important to note that UNM and other research institutions must compete globally for quality faculty, so we support additional funding for faculty recruitment and retention.

GO Bond and Capital Outlay: UNM accounts for 48% of the state’s total student FTE in four-year institutions as well as 32% of the total square footage devoted to teaching and research. UNM supports funding capital projects in proportion to an institution’s size and student population.

Endowment Match: UNM supports funding in HB2 for endowed faculty positions. This valuable tool allows UNM to maximize donor funding to recruit and retain world class faculty to provide the best education to the students of New Mexico.

Deferred Maintenance: UNM has over $375 million backlog of deferred maintenance, which continues to grow at the rate of $20 million per year. UNM requests that available funding be applied toward this need on a formula basis.
Keys to Successful Meetings
with NM Legislators

- **Be Early:** Consider the layout of the Roundhouse and the difficulty of finding specific offices and meeting rooms.

- **Expect Legislator to be Delayed:** This is due to floor votes, committee meetings, briefings and last-minute schedule changes.

- **Prepare Prior to Seeing a Legislator:** Be sure everyone knows the message and their role in its delivery. Designate spokesperson to run meeting and deliver message clearly and concisely.

- **Address Legislators Appropriately:** Address them as Senator or Representative. If they are a committee chair then address them as Chairman or Chairwoman.

- **Keep Introductions and Message Brief:** Expect no more than a few minutes with a Legislator. Focus on key points of message and illustrate why it is important to UNM and his/her constituents. Limit small talk.

- **Know Your Facts:** Deliver information they request in a timely manner and be prepared to follow up quickly with any answer you don’t know.

- **Use Short Anecdotes:** Students especially can illustrate why/how UNM is important to you, your family and your community.

- **Be Respectful and Listen:** Politics is not the issue - policy is, so check personal politics at the door. Do not get into an argument with Legislator as it serves no purpose. You want to build a long-term relationship so listen to their viewpoint.

- **Have Your “Elevator” Speech Ready:** Legislators are often in a rush from one meeting to the next. Prepare a 30 second speech for those moments.

- **Understand Staff Assignments:** Personal staff are directly concerned with district issues, are politically driven and treat you as a voting constituent. Committee staff are policy and fact-oriented and focus on business of the committee.

- **Thank Member and Staff:** Thank everyone at end of meeting and upon return home, email or fax another thank you communication that mentions all staff in attendance by name. Maintain regular communication with Member and staff but don’t be a nuisance.

- **Invite Member and Staff to UNM:** Schedule follow-up meetings during the interim, with help from Office of Government and Community Relations.

- **Recognize the Chair First:** When testifying, always recognize the chair of the committee first and then introduce yourself. “Madame Chair, my name is John Doe, I am a faculty/staff/student at UNM.....”

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New Mexico Legislature
Standing Committees

**House of Representatives**
- Agriculture & Water Resources
- Appropriations & Finance
- Business & Industry
- Education
- Energy, Environmental & Natural Resources
- Enrolling & Engrossing A&B
- Government, Elections & Indian Affairs
- Health
- Judiciary
- Printing & Supplies
- Regulatory & Public Affairs
- Rules & Order of Business
- Safety & Civil Affairs
- Transportation & Public Works
- Ways & Means

**Senate**
- Committees’ Committee
- Conservation
- Corporations & Transportation
- Education
- Finance
- Indian & Cultural Affairs
- Judiciary
- Public Affairs