

UNM 2012 LEGISLATIVE PRIORITIES

Support Revision of the Funding Formula

- Support “base-plus” funding model
- New outcomes funded with new money
- Separate funding formula for each sector
- Abolish tuition tax credit

Retirement/ERB Solvency

- Support solvency for ERB fund
- End 1.75% employee swap at FY end

Compensation

- Support the compensation package request of the Council of University Presidents

NM Legislative Lottery Scholarship

- Support solvency of the lottery scholarship fund

General Obligation Bond/Severance Tax Bond

- Support proportionate funding level of 32% for UNM

New Mexico Legislature www.nmlegis.gov

Legislative Council Service	505.986.4600
Chief Clerk of the House	505.986.4751
Chief Clerk of the Senate	505.986.4714
Legislative Switchboard	505.986.4300
(In Session)	

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*Keys to Successful Meetings
with NM Legislators*

OFFICE OF GOVERNMENT
& COMMUNITY RELATIONS



2012
LEGISLATIVE INITIATIVES

Keys to Successful Meetings

with NM Legislators

New Mexico Legislature Standing Committees

- **Be Early:** Consider the layout of the Roundhouse and the difficulty of finding specific offices and meeting rooms.
- **Expect Legislator to be Delayed:** This is due to floor votes, committee meetings, briefings and last-minute schedule changes.
- **Prepare Prior to Seeing Legislator:** Be sure everyone knows the message and their role in its delivery. Designate spokesperson to run meeting and deliver message clearly and concisely.
- **Address Legislators Appropriately:** Address them as Senator or Representative. If they are a committee chair then address them as Chairman or Chairwoman.
- **Keep Introductions and Message Brief:** Expect no more than a few minutes with a Legislator. Focus on key points of message and illustrate why it is important to UNM and his/her constituents. Limit small talk.
- **Know Your Facts:** Deliver information they request in a timely manner and be prepared to follow up quickly with any answer you don't know.
- **Use Short Anecdotes:** Students especially can illustrate why/how UNM is important to you, your family and your community.
- **Be Respectful and Listen:** Politics is not the issue - policy is, so check personal politics at the door. Do not get into an argument with Legislator as it serves no purpose. You want to build a long-term relationship so listen to their viewpoint.
- **Have Your "Elevator" Speech Ready:** Legislators are often in a rush from one meeting to the next. Prepare a 30 second speech for those moments.



- **Close the Deal:** Make request of and get a commitment from Legislator for action (ie., send letter, co-sign letter, sponsor legislation, contact appropriations committee, etc.) Follow-up with staff a week or so later.
- **Understand Staff Assignments:** Personal staff are directly concerned with district issues, are politically driven and treat you as a voting constituent. Committee staff are policy and fact-oriented and focus on business of the committee.
- **Thank Member and Staff:** Thank everyone at end of meeting and upon return home, email or fax another thank you communication that mentions all staff in attendance by name. Maintain regular communication with Member and staff but don't be a nuisance.
- **Invite Member and Staff to UNM:** Schedule follow-up meetings during the interim, with help from Office of Government and Community Relations.
- **Recognize the Chair First:** When testifying, always recognize the chair of the committee first and then introduce yourself. "Madame Chair, my name is John Doe, I am a faculty/staff/student at UNM....."

House of Representatives

Agriculture & Water Resources
Appropriations & Finance
Business & Industry
Consumer & Public Affairs
Education
Energy & Natural Resources
Enrolling & Engrossing A&B
Health & Government Affairs
Investigatory Subcommittee of Rules
& Orders of Business
Judiciary
Labor & Human Resources
Printing & Supplies
Rules & Order of Business
Taxation & Revenue
Transportation & Public Works
Voters & Elections

Senate

Committees' Committee
Conservation
Corporations & Transportation
Education
Finance
Indian & Cultural Affairs
Judiciary
Public Affairs
Rules